

Project Manager / Business Developer Data, AI and Metaverse Big Data Value Association¹ Brussels, Belgium

BDVA is seeking applicants to fill the position of **Project Manager / Business Developer Data, AI and Metaverse**.

About BDVA

The BDVA is an industry-driven international not-for-profit organisation with over 240 members all over Europe. Our members include the biggest European businesses, SMEs, and start-ups alike, research and innovation organisations, and academia. It focuses on industry-driven research and innovation in Data and Artificial Intelligence. BDVA enables existing regional multi-partner cooperation, to collaborate at the European level through the provision of tools and know-how to support the co-creation, development, and experimentation of pan-European data-driven and AI applications and services, and know-how exchange. Together with our members and our collaboration partners, we advance all related areas of Big Data and AI technologies, such as infrastructures, data platforms, data spaces, data privacy, Industrial AI, business models, standardisation, skills, high performance computing and many others. (www.bdva.eu).

Data, data spaces, getting value out of data, AI and new business opportunities to create impact is one of the top priorities in our European economy. BDVA is in the middle of these discussions, having significant impact, developing relevant collaborations and with a very well-established community of members that are at the core of the European data and AI ecosystems!

Job description

The successful candidate will work on a full-time basis in the BDVA headquarters in Brussels (other options are also feasible). Her/his main role will be leading and developing activities in projects related to Data, AI and the Metaverse, together with the members of the Association, collaboration partners and liaisons. She/he will engage and further develop collaborations with members, stakeholders, partnerships, and networks at International, European, National and Regional level. He/she will lead and support activities for the adoption of BDVA assets, including contribution to standards, market-oriented activities, and acquisition of new projects for members and the Association.

The successful candidate brings a well-balanced mix of technical, community management, and business development skills.

Key responsibilities

The Project Manager / Business Developer will lead and develop the following activities as part of BDVA portfolio and projects:

- **European Projects** related to **Data, AI and the Metaverse** leading work packages, tasks, and production of relevant deliverables. Specific tasks to lead and develop include ecosystem development, strategic collaborations and synergies, contribution to standardisation bodies, technology planning, road mapping and policy recommendations.

¹ The legal name of BDVA is currently Data, AI and Robotics aisbl (DAIRO).

- Support **standardisation-related activities** with projects, members and other related organisations in the Data, AI and Metaverse field.
- **Project outcomes and BDVA assets uptake**, including organisation of technical and market-oriented workshops, matchmaking of offer from research projects with market demands, input to standards, developing tools and content to promote content results, etc.
- Further **develop opportunities** (funding, investment), **strategic collaborations**, and **new projects** for members and the Association.
- Develop and support activities in **BDVA Task Forces** under scope of the assigned projects.
- Collaborate with the BDVA Office team in other tasks such as communications, organisational and member-oriented activities.

Profile

We are looking for a creative, pro-active, visionary, and knowledgeable expert, able to work with international communities and experts, and in multicultural environments, sociable, customer and results oriented. We are looking for a mid-level or senior profile who works autonomously and excellent team-player. Collaboration is key for performing in this position.

- You have completed at least a MSc Computer Science, Engineering, or similar degree. PhD is a strong plus. Other MSc degrees are also welcomed if complemented with proven experience on the required technical fields.
- You have developed your professional career in Industry, innovation, and research, in areas directly related to this position. We would expect you to have over 5-7 years of experience in the field. Ideally you have experience in market-oriented activities and understand well industry-driven research and how to make it successful.
- You have proven experience in European Collaborative Projects.
- You have knowledge on technical and non-technical aspects related to data management, integration, sharing, privacy, analytics, licencing, AI methods, ML, DL, AI Systems, reasoning, HMI, NLP, MLOps, Generative AI, AI platforms, Data and AI Governance and ecosystems. You are aware of market and industry trends and products in the sector.
- You have knowledge on the Metaverse (technical, policy, market, research).
- You have knowledge and experience in liaising with technical Standardisation Bodies.
- You have proven experience in developing long-lasting collaborations with a variety of stakeholders.
- You have good understanding of the regulations and policies in the focus areas of the Association, good knowledge about the functioning of the European institutions, and knowledge of the European Programmes on Research, Innovation, and deployment.
- You have strong communication and drafting skills; Ability to adjust technical content to different target groups and different media. Ability to build strong relationships with multiple stakeholders (public, private and research).
- You have proven experience and success stories in Business Development in any of the referred areas.

The working language of BDVA is **English** and the candidate must be fluent in English. **French** is a very strong plus. Other languages is a plus. Availability to travel within Europe (10% working time).

We offer

- A full-time position with a competitive remuneration package.
- An international and multicultural work environment in an exciting and dynamic technological and policy field. Active and growing community.
- Interaction with best experts in the field.
- Flexible working conditions with opportunity for personal initiative and creative. Start-up like environment.
- You will be part of a highly motivated, highly skilled, open, collaborative etc. team and association focused on impact in and for Europe.

Starting date: September/October 2023

To apply

Please send your CV and motivation letter by September 15th, 2023, to jobs@core.bdva.eu with the reference #ProjectManagerMetaverse2023. We will close the process as soon as we find a suitable candidate.